Chatime

La Kaffa Group

(Stock Code: 2732)

WWW.CHATIME.COM.TW

CUPS OF JOY

La Kaffa International CO., LTD.
六角國際事業股份有限公司

Contents

Company Profile

La Kaffa International CO., LTD.
六角國際事業股份有限公司

Stock Code	2732
OTC Listing	2015 / 1 / 20
Founder	Henry Wang Chairman / CEO
Main Business	Directly-operated, franchised, and licensed chain F&B brands, Multi-brand market expansion strategy
Brands	Chatime, Chunsun, Han Lin, Bake Code, Engolili
Capital	NT$465 million
Employees	Over 1,700 employees worldwide, spanning 6 continents and more than 60 countries.

Key Milestones

La Kaffa International CO., LTD.
六角國際事業股份有限公司

2004

La Kaffa International Established

2006

- "Chatime" Tea Brand Established

2009

- Chatime Expands to HK & International Franchise to Australia

2011

- Acquired 55% of Chatime's Australian franchisee. Infinite Plus in 2019 renamed as Chatime Group. Meanwhile, La Kaffa raised up holdings to 70%

2014

- Established Restaurant Division. Sole agency of Kingza Pork Chop in Taiwan. To develop chain restaurants

2016

- Established affiliate Kingza International INC., and La Kaffa splits into restaurant & beverages

2018

- Acquired 60% of strategic partner, Re Light Mgmt Inc (Co.). in China

2020

- Acquired Ten En Tapioca Foods, target vertical integration of Material Supply Chain

2024

- Kingza went IPO in OTC

2025

- Acquired Han Lin
- Kingza acquired 51% of Yang Shin

2026

- Acquisition of BoboQ accelerates expansion in Europe

Our Brands

La Kaffa International CO., LTD.
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Domestic Expansion: Target 200 Directly-Operated Stores.

La Kaffa

Tea
- Chatime

Tea & Snacks
- Han Lin
  Shareholding: 100%

Afternoon Tea
- Engolili

Desserts / Bakery
- Chunsun Cake
  Shareholding: 80%
- Bake Code

Kingza International

Shareholding: 61%

Japan
- Kingza Pork Chop
- Osaka Ohsho Taiwan
- Kyoto-katsugyu Fried Steak
- Tori Sanwa

Szechuan
- DCZ Beef Noodles

Korean
- Kyochon Chicken
- YACHE

Vegetarian
- Yang Shin
  Kingza Shareholding: 51%

Bakery
- NOZOMI

Brands

Our Brands

La Kaffa International CO., LTD.
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Global footprint spanning **63** countries and regions across **6** continents.

Largest Market Indonesia

Tea

Chatime

Renewed the agency agreement

\ NEW /

Chatime Group (AU)

Shareholding: 70%

Tea

Chatime

Relight Mgmt (China)

Shareholding: 54%

Tea

Heilongtang

Gomax

Chatime Global (USA)

Shareholding: Chatime Group 50% + La Kaffa 50%

Tea

Chatime

Brand Advancement Plan

\ NEW /

BoBoQ GmbH (EU)

Shareholding: 100%

Future Outlook

Short-Term Goals

- Continue aggressive store openings in the local market, targeting a milestone of 200 directly-operated stores.
- While maintaining steady growth in Southeast Asia and Australia, strategic focus will shift toward the European and North American markets.
  - Europe: BoBoQ as the regional operational hub to integrate resources and penetrate new markets.
  - United States: In addition to the continuous expansion of Chatime, introduce dessert brands to implement a dual-brand business model.

Long-Term Goals

- Seek the acquisition or agency rights of new brands both domestically and internationally.
- Continuously explore and develop new territories to drive global brand recognition and full-scale globalization.

Financial Highlights

La Kaffa International CO., LTD.
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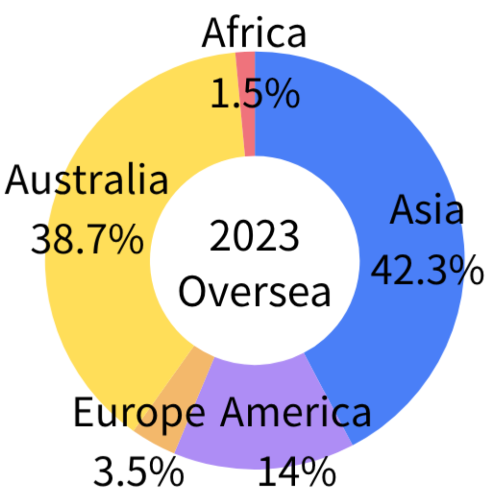
Sales Structure

2023

Oversea：51.85%

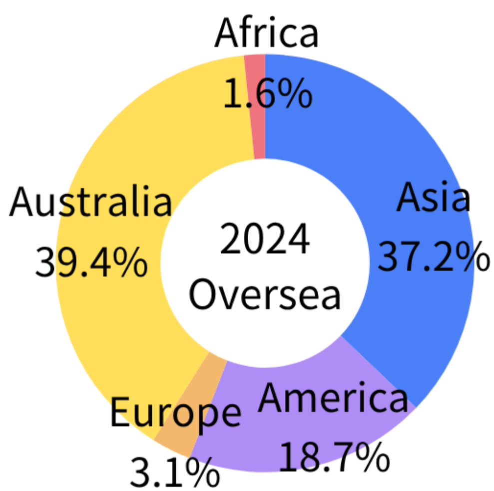
Taiwan：48.42%



2024

Oversea：45.99%

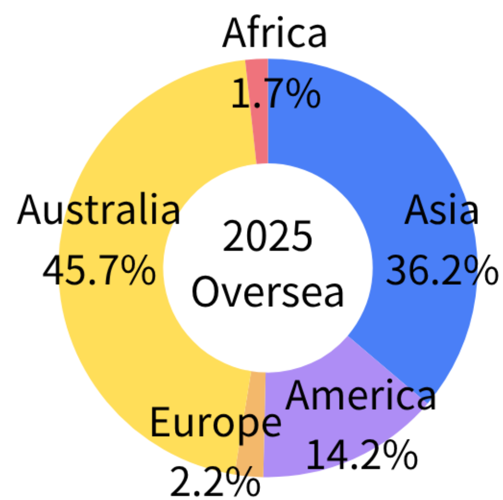
Taiwan：54.01%



2025

Oversea：30.89%

Taiwan：69.11%



*The proportion of overseas destinations in Asia excludes Taiwan.

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Income Statement: 2023–2025

Unit: NTD thousand

Year	2023	%	2024	%	2025	%
Sales	4,095,736	100	4,013,618	100	4,299,913	100
COGs	2,102,130	51	1,958,787	49	2,079,824	49
Gross Profit	1,993,606	49	2,054,831	51	2,220,089	51
Operatiing Expenses	1,644,309	40	1,820,864	45	2,078,099	48
Other Income	26,945	-	35,448	1	(70,483)	(2)
Income before-tax	381,652	9	264,781	7	69,631	1
Net Income	325,131	8	216,883	6	64,055	1
Net Income attributable to shareholders	292,330	7	218,598	6	50,239	1
EPS	6.42		4.79		1.09	

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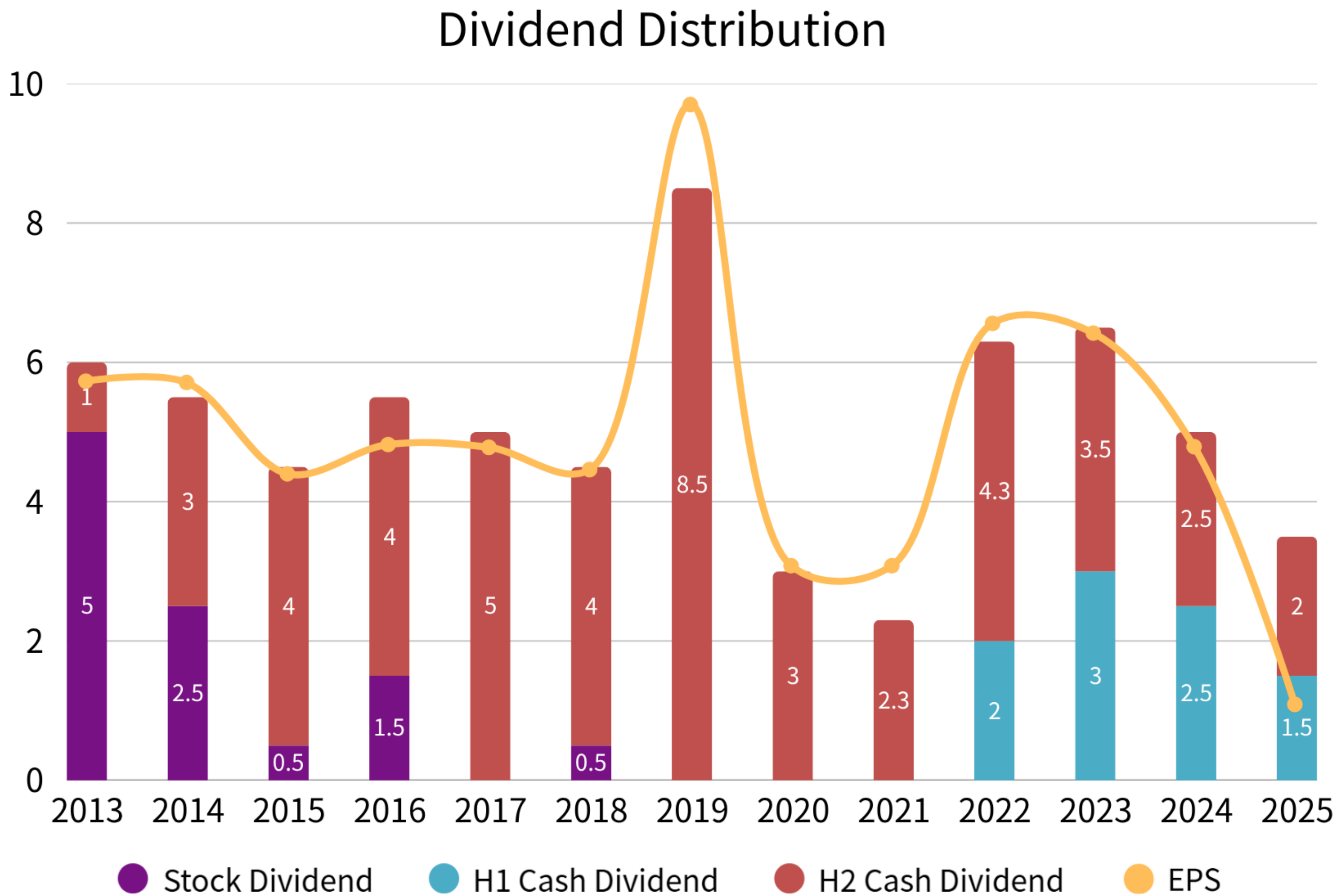

Q & A